

# Notice Inviting Request for Proposal

for

## SAP Package Based Business Solution

### Company

Maharashtra State Power Generation Company Limited (MSPGCL) was formed after the unbundling of the Maharashtra State Electricity Board as a part of the reforms in the Indian Power sector. MSPGCL has a generation capacity of 9996 MW. MSPGCL operates Seven Thermal Power Generating plants, One Gas Turbine Plant, and Hydro Generation plants spread across the State of Maharashtra.

### Intent

The Board of Directors of MSPGCL recently approved company-wide SAP ERP initiative that will make MSPGCL easier to do business with, while hugely improving company profitability. It is expected that all proposed products and their capabilities are available through out the term of the proposal.

### Invitation for Bids

1. MSPGCL now invites sealed bids from eligible bidders for Supplying, Implementation, Post Implementation Support, Annual Support and Annual Technical Support of SAP based integrated business solution. Sealed offers prepared in accordance with the procedures enumerated in the document should be submitted to the Office of GM (IT), MSPGCL, Prakashgad, Mumbai 400 051. Tel No.: 26474211 Ext. 2321.
2. Interested Bidder should purchase the RFP document on payment of a non-refundable fee of Rs. 20000/- (Indian Rupees Twenty Thousands only) towards the cost of the RFP document through a demand draft drawn in favour of "Maharashtra State Power Generation Company Limited" drawn on any scheduled / nationalized Bank and payable in Mumbai. The RFP can be purchased from **27/08/2008 to 10/09/2008** from the address given below.
3. Only those bidders who have purchased the RFP document will receive addendum /clarifications to the RFP which may be required to be issued subsequently.
4. Bids must be delivered to the address given below on or before **07/10/2008, 1500 hrs.** Late bids will be rejected. All bids must be accompanied by a BID Security of Rupees 15,00,000 (Rupees Fifteen

Lakhs only) in the form of Bank Guarantee valid for a period of 120 days from the last date of submission of bid. Bids will be opened in the presence of bidders representative at the address given below on **07/10/2008, 1600 hrs.**

Bid Structure	2-part (Technical Bid & Commercial Bid)
Cost of RFP Document	Rs. 20,000/-
Bid notification	
*Sale of bid document	<b>27/08/2008 to 10/09/2008</b> <b>Between 1030 to 1430 Hrs.</b>
Bid Submission Due date	<b>07/10/2008, 1500 hrs.</b>
Bid Security	Rs. 15,00,000/-
Bid Opening	<b>07/10/2008, 1600 hrs</b>

\*Except 2<sup>nd</sup> & 4<sup>th</sup> Saturday and Sunday & Public holidays.

**Office of the GENERAL MANAGER (IT)**  
**Maharashtra State Power Generation Co. Ltd.**  
**Prakashgad, 3<sup>rd</sup> Floor, Plot No. G-9,**  
**Anant Kanekar Marg, Bandra (East),**  
**Mumbai - 400 051.**

**Tel.: 022-26474211 Extn. : 2321**

**Fax: 022-26472507**

**E-mail: dgm\_it@mahagenco.in**

### **Pre-Qualification Criteria of the Bidder**

- 1 The Bidder can be a company or corporation. However bidder may choose partner or align with other service provider to meet the full requirement of Request for Proposal (RFP). In the event a bidder presupposes the involvement of partner, proposal must detail the responsibilities of partner involved. However the Bidder will fully responsible for successful completion of the entire project.
- 2 The Bidder should be in existence for the last 5 years in the areas of Software Development, Implementation, Consultancy, Training, and Support Services.

- 3 The Bidder should be an Implementation Partner of SAP. The Bidder should possess the authorization of SAP to supply customize, implement and support SAP solutions.
- 4 The Bidder should have successfully implemented / implementing SAP solution with at least 4 of the below modules in at least 1 Power Utility preferably in Power Generation in India OR successfully implemented / implementing SAP solution with at least 4 of the below modules in at least 2 Power Utilities preferably in Power Generation across the world.
  - Finance & Controlling
  - Material Management
  - Human Resources and Payroll
  - Plant Maintenance
  - Project SystemAll the relevant certificates indicating the satisfactory performance shall be submitted from the Projects where they have implemented or implementing the solution.
- 5 The Bidder should have implemented at least One SAP Project with more than 1000 users of the solution.
- 6 The bidder should have at least 200+ SAP Consultants in its employment.
- 7 The bidder should have at least 5-domain knowledge experts in power generation.
- 8 The bidder should have a Turn over of above Rupees 500 Crores in each of the last two Financial Years and should be profitable in each of the year. The Companies Auditor should certify the same.
- 9 The bidder should have SEI CMM Level 4/5 certification.