



MAHARASHTRA STATE POWER
GENERATION CO. LTD

CIN:U40100MH2005SGC153648

INVITATION FOR EXPRESSION OF INTEREST (EOI)

Name of work:-

Sale of fly ash 'on cost" and 'as is where is' on long term basis from Bhusawal Thermal Power Station, located at Deep Nagar Bhusawal, District- Jalgaon, PIN-435201, Maharashtra.

Reg. - Invitation for Expression of Interest (EOI) from Interested Parties.

MAHAGENCO invites Expression of Interest (EOI) from interested parties i.e. manufacturer of cement, bricks, cement, sheets, ash processing industry etc. for issue of fly ash from plant silos at Bhusawal Thermal Power which shall be considered for 15 years long term agreement. The total fly ash quantity available is @ 1700 MT per day.

Submission Period:-

22 May, 2018 by 15:00 Hrs

Standard format and General information for Expression of Interest have been uploaded on **MAHAGENCO** website

Registered Office :

Office of **CHIEF GENERAL MANAGER,
Environment and safety, MSPGCL,
HDIL Tower, 4th floor, A- wing, A.K. Marg ,
Bandra (E), Mumbai-51.**

Email ID:- cehsu@mahagenco.in,
cgmenvsafe@mahagenco.in,

Contact: P.D. Mhatukade (EE)- Mobile: 8879693668

For further details visit our Website: : <http://www.mahagenco.in> → Tenders → Head Office Tenders

Agencies are requested to register themselves for this and future E – Tenders.

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Chief General Manager (E&S)

H.O., Mumbai

INVITATION FOR EXPRESSION OF INTEREST (EOI): SALE OF DRY FLY ASH

1.0 INTRODUCTION

1.1 MAHAGENCO is Maharashtra's largest energy conglomerate with present installed capacity of 13397 MW comprising of 9960 MW Coal based stations, 2585 MW Hydal Power stations 672 MW gas fuel based stations and 180 MW Solar Stations. With 7 coal based power stations, MAHAGENCO is the largest thermal power generating company in Maharashtra state with capacity of 9960 MW.

1.2 Being the largest thermal power generating company in the Maharashtra state, MAHAGENCO produces approx. 11.2 Million Tons of Ash annually, out of which 80% (Approx. 8.9 Million MT) is Fly Ash. MAHAGENCO intends to increase its Ash Utilization by inviting EOI from interested Parties for issue of fly ash '**on cost**' and '**as is where is**' **on long term basis** from **Bhusawal** Thermal Power Station, located at Deep Nagar, Bhusawal, District- Jalgaon PIN-435201, Maharashtra.

2.0 EXPRESSION OF INTEREST:

Invitation of Expression of Interest (EOI) for issue of fly ash shall be '**on cost**' and '**as is where is**' **on long term** basis from **Bhusawal** Thermal Power Station, located at Deep Nagar Bhusawal, District- Jalgaon PIN-435201, Maharashtra.

MAHAGENCO, the largest power generating company in India invites Expression of Interest (EOI) from interested parties i.e. manufacturer of cement, bricks, cement, sheets, ash processing industry etc. in the prescribed **FORMAT** for issue of fly ash from plant silos at Bhusawal Thermal Power Stations located at above locations which will be considered for entering into 15 years agreement. **The total fly ash quantity available is @ 1700 MT per day.**

The Dry fly ash sale Quantity is distributed in two blocks:

Block A: For the total approximate quantity of fly ash is 1000 MT/day and above from silo.

Block B: For the total approximate quantity of fly ash is between 500 to 700 MT/day from silo.

3.0 QUALIFYING REQUIREMENTS FOR BLOCK- A

Bidder who is bidding for fly ash quantity for 1000 MT/day and above should satisfy all the conditions mentioned below.

i) The minimum aggregate turnover of Bidder for the last three years should be Rs 50 Crs (Rs. Fifty Crores)

OR

ii) The minimum annual turnover of Bidder during last year should be Rs. 15 Crores. (Rs. Fifteen Crores)

iii) Bidder should be end user of ash (i.e. manufacturer of cement, Bricks, Cement sheets, Ash processing industry etc.)

AND

iv) Should have consumed not less than 500 MT/day of fly ash during last year. Bidder should produce documentary evidence of same.

- v) Bidder should produce relevant license for their business from Pollution Control Board of respective area.

4.0 QUALIFYING REQUIREMENTS FOR BLOCK- B

Bidder who is bidding for fly ash quantity 500 to 700 MT/day satisfy all the conditions mentioned below.

- i) The minimum aggregate turnover of Bidder for the last three years should be Rs. 10 Crs. (Rs. Ten Crores)
OR
- ii) The minimum annual turnover of Bidder during last year should be Rs. 3 Crs (Rs. Three Crores)
- iii) Bidder should be end user of ash (i.e. manufacturer of cement, Bricks, Cement sheets, Ash processing industry etc.)
AND
- iv) Should have consumed not less than 250 MT/day of fly ash during last year. Bidder should produce documentary evidence of same.
- v) Bidder should produce relevant license for their business from Pollution Control Board of respective area.

5.0 SPECIAL TERMS AND CONDITIONS.

- 1) Presently issue of fly ash will be on cost and 'as is where is' basis.
- 2) Bidder who satisfies the qualifying requirements for Block-A have the option to quote for either Block -A or Block-B quantity but cannot quote for the both the blocks.
- 3) The bidder who has quoted the highest rate shall be considered as the successful bidder and will be allotted quantity as per their requirement specified in their bid.
- 4) If there is more number of bidders quoting the same rate then MSPGCL reserves right to allot any quantity of Fly Ash from silos.
- 5) The highest rate quoted among all the bidders for Block-A & Block- B will be considered as a highest rate for allotment of fly ash. If the highest rate of Block-'A' is higher than highest rate of block -B then highest rate of block A shall be applicable to block B and if highest rate of Block - B is higher than Block A, then the rates for both the blocks as quoted shall be made applicable.
After allotment of ash to the successful bidders, remaining quantity if any can be allotted to the bidder who has quoted highest rate in descending order by matching the highest rate.
- 6) Final decision towards allotment of fly ash quantity is reserved by MSPGCL absolutely and no queries or complaints from bidders in this regard will be entertained under any circumstances
- 7) The period of agreement will be for 15 years based on the request/ requirement of the party. The agreement will be revised after every 5 years.
- 8) The Successful Bidder would have to enter into an Agreement with MSPGCL and carry out their responsibilities as stipulated therein, in respect of the scope of

work and terms & conditions of agreement are provided along with Proposal/Contract.

- 9) The price so determined shall be applicable on the fly ash issued from thermal power plant for this agreement for period of 1 year along with price revision clause based on 10% annual rise in basic price of fly ash after every 1 year.
- 10) **Block -A:** Successful agencies shall furnish to MSPGCL a performance security in the form Bank Guarantee amounting of Rs. 50 Lacs and another Rs. Ten Lacs against Security deposit.
Block-B: Successful agencies shall furnish to MSPGCL a performance security in the form Bank Guarantee amounting of Rs. 25 Lacs and another Rs. 5 Lacs against Security deposit.
- 11) Successful bidder has to pay ash sale price including taxes & other charges in advance in the form of RTGS/NEFT/ direct credit to BTPS bank account as per terms and conditions for monthly committed/allotted quantity of fly ash on or before every first working day of month.
- 12) If bidder fails to lift the committed /allotted quantity of fly ash during the any month the amount paid in advance for committed/allotted quantity will not be carried over or it will not be returned back to the successful bidder under any condition except reasons attributable to MSPGCL like shutdown, less generations of fly ash etc.
- 13) If availability of fly ash is more as compared to allotted quantity, then bidder can lift excess quantity of fly ash only after payment of same has to be deposited in advance prior to lifting.
- 14) Agency has to lift at least 80% of agreed quantity. In case fails to lift 80% of agreed/adjusted quantity in any consecutive three months on cumulative basis, penalty of Rs. 25 MT will be applicable as per agreement.
- 15) If successful bidder does not lift/utilize/dispose 80 % of allotted quantity for preceding six months, then Chief Engineer, will revise the committed quantity accordingly on the basis of average of last Three months lifted/utilized. In case of continuous failure to achieve target of even revised allotted quantity of fly ash, MAHAGENCO has rights to terminate contract. Further MSPGCL reserves right to float a fresh tender or to allot to other industry who has demanded for this unlifted quantity of fly ash available due to termination of contract.
- 16) EOI is published without prejudice to MSPGCL right to cancel/amend/Modify the terms of the contract based on further awards as may be passed by the Hon. Courts in matter of TPS fly ash. Such amendment/cancellation/ modification shall be binding on bidder.
- 17) The award of contract to successful bidder can be cancelled at any time and all rights reserved to MAHAGENCO regarding continuation/cancellation of this contract without assigning any reason thereof.
- 18) The parties which are in litigation with MAHAGENCO regarding fly ash matter will not be entitled for participation in this EOI. MAHAGENCO will not entertain any objection/argument in this regard.
- 19) All applicable taxes, duties or levies whichever may be imposed on the off-take and transportation of fly ash by any statutory authorities/ Government(s)/

Government agencies during the period of agreement shall be borne by Interested party.

- 20) Successful interested agencies have to arrange T&P, labor and transportation to their plant at their own cost in bulkers/closed trucks/ tankers in environment friendly manner.
- 21) Successful interested agency has to sign the agreement with Chief Engineer, Bhusawal TPS in the prescribed format of Mahagenco.

6.0 SUBMISSION OF EOI:

Interested parties are required to submit all required documents complete in all respects with one original and one authenticated copies for each in hard form under the registered post or hand delivered to the address:

CHIEF GENERAL MANAGER (E&S),
MSPGCL, HDIL Tower, 4th floor, A-Wing,
A.K.Marg, Bandra (E), Mumbai-400051
India.

On or before 15:00 Hrs, 22 May 2018.

The top left hand corner of the envelope shall indicate with "EOI for issue of fly ash on 'cost 'and '**as is where is' on long term** basis from **Bhusawal** Thermal Power Station"

Late submissions will not be accepted. Electronic (Soft form) copy of the EOI should be sent to the email address given below. If there is any discrepancy in the documents submitted in hard form & Soft form, the documents in hard form will be considered for evaluation.

- Each page of the documents submitted shall be duly authenticated by the applicant.
- The language of submission of applications shall be in English.
- Financial Data, Project Costs shall be in INR only.

For any further clarification / queries the following persons may be contacted:

P.D. Mhatukade Executive Engineer (E&S) - Mobile: 8879693668

Email: cehsu@maghagenco.in Email: cgmenvsafe@mahagenco.in

STANDARD FORMAT FOR EXPRESSION OF INTEREST

To,

CHIEF GENERAL MANAGER (E&S),
MSPGCL, HDIL Tower 4th floor, A' wing,
A.K. Marg, Bandra (E),
Mumbai-400 051, MAHARASHTRA STATE

Email ID:- cgmenvsafe@mahagenco.in, cehsu@mahagenco.in

Sub:- Expression of Interest ("EOI") for issue of fly ash '**on cost**' and '**as is where is**'
on long term basis from **Bhusawal** Thermal Power Station, located at
Deepnagar Bhusawal, District- Jalgaon in Maharashtra, PIN-435201

Dear Sir,

In response to your public advertisement in (*Insert the names of the newspaper and/or website*) on (*Insert date of the advertisement*) inviting EOI issue of fly ash '**on cost**' and '**as is where is**' **on long term** basis from **Bhusawal** Thermal Power Station, we hereby submitting the expression of interest.

We have also attached information according to the standard form as per Annexure. The information furnished by us in this EOI is true, correct and accurate to the best of our knowledge.

Sincerely yours,

On behalf of the firm/company/organization

Signature-----

(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board resolutions)

Name of signatory

Designation

Company Seal/stamp.

ANNEXURE

1. Name and address

- a) Name of the Firm/Company/Organization
- b) Corporate Address:
- c) Registered Address:
- d) Telephone No:
- e) Fax:
- f) Email:

2. Contact Person:

- a) Name:
- b) Designation:
- c) Telephone No.:
- d) Email:

3. Company Profile:

- a) Core area of expertise:
- b) Date of incorporation:
- c) CIN No:
- d) GST No.:
- e) PAN No.:
- f) Financial Capability (Including Turnover, Reserve and Surplus etc)

4. Years of experience in the business:

5. Annual turnover of the Business.

6. Location & other details of factory.

- a) Distance of Ash Utilization unit from Bhusawal Thermal Power Station : km
- b) Address:

7. Total Requirement of fly ash in MT/day:

8. Quoted Rate of dry fly ash in Rs/MT:

9. Period of fly ash requirement in Years:

10. Any other additional information the party wants to provide

11. Supporting Documents:

(Provide copy of the registration, copy of GST and PAN of the firm: with their latest renewals where applicable. Audited Financial for last three financial years)

The information furnished above are true to the best of my knowledge and belief.

Date:

Signature:

Place:

Name of the Person
Designation:
Name of the Company/Party
Address
Company/agency seal